



MOVE IN-MOVE  
OUT-  
LISTING PREP  
AND OTHER  
SERVICES

- **MOVE OUT/MOVE IN-THE HOUSE IS FULLY EMPTY**
- **LISTING PREP- DEEP CLEANING**
- **ADDED SERVICES- PACKING AND ORINATION**



## PREFERRED REALTOR CLUB

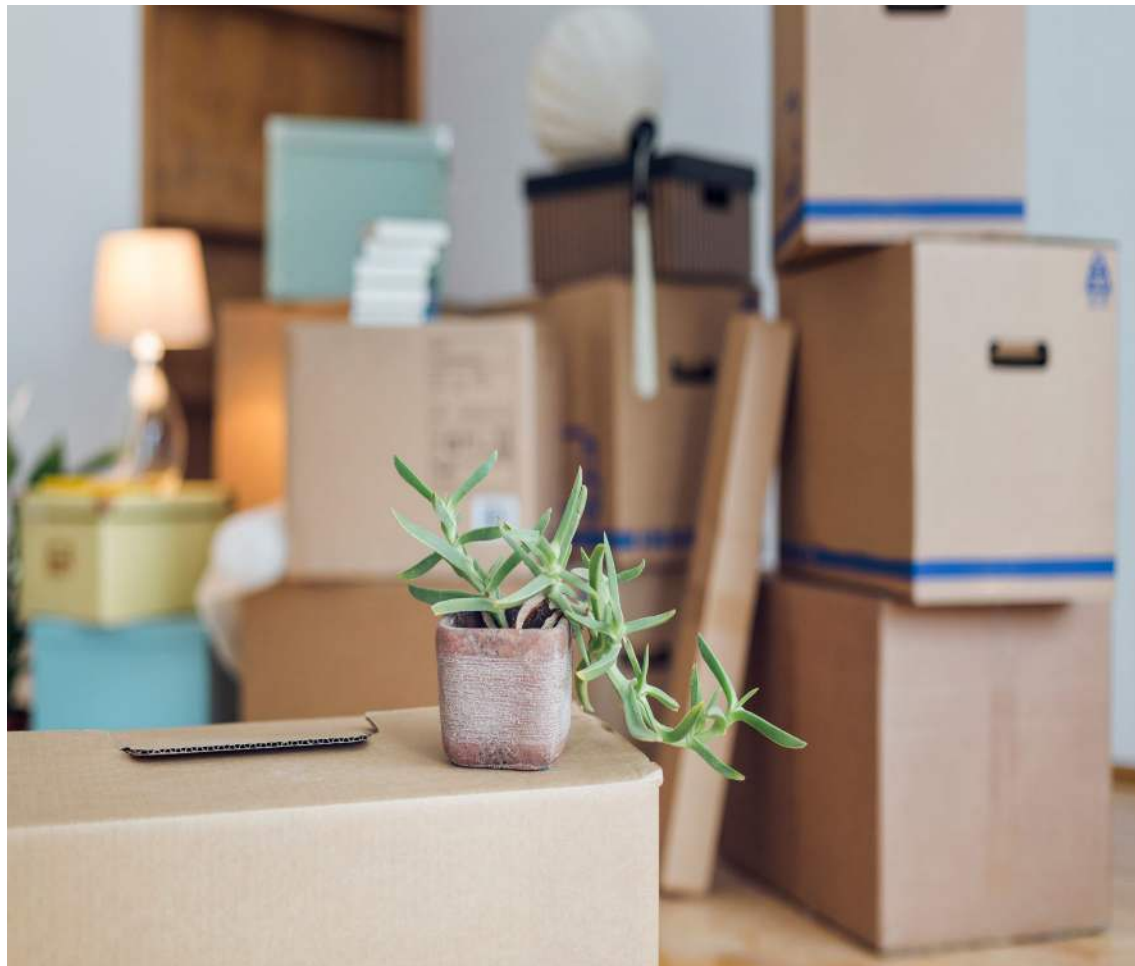
- 5\$ off per hour on all move outs.
- We want to know you and teach to achieve both our goals. We build strong relationships in a partnership.
- Continue education. We want to teach realtors how to keep costs down to level up their profit margins.
- Trusting someone one to get the job done and leave your clients with a stress less process.
- Up front pricing that doesn't fluctuate during high season from high demand in the industry

## HOW TO PREPARE FOR YOUR MOVE OUT CLEANING

- ❑ Get all other maintenance projects schedule and completed before your cleaning date
- ❑ Declutter your belongings. Donate!
- ❑ Get packing supplies or schedule with movers
- ❑ Hire a stager
- ❑ Fill out your forms and pay your security deposit to ensure your cleaning date
- ❑ Schedule carpets and windows the day before cleaning
- ❑ Schedule your cleaning, no less than one week in advance
- ❑ Schedule photos for the day after cleaning
- ❑ Remove all belongings and trash from your home. We can't Do our job till Yours is complete
- ❑ Unplug fridge no later than an hour to your appointment
- ❑ Make sure we can get in! Code need to be submitted with forms
- ❑ Make sure carpets are cleaned last
- ❑ Schedule a virtual or in person walk-through before cleaning.



# COMMON QUESTIONS



<b>Do you clean the garage?</b>	<b>Yes but it's NOT included and must be added into the cost before setting the appointment.</b>
<b>Do you pressure wash?</b>	<b>Yes</b>
Do I have to have the home clean before or after I move out	It's best to clean before hitting the market. During your contact stage you should determine you will take care of the move out. Your cost will be minimal for the move out
You should pay for the clean the buyer or the seller.	It is never forced on either side, but it is good practice for the seller pay for the cleaning
Why would an agent pay for the clean	A great gift for the buyer of seller. This can really make your final experience forever lasting.
Do you clean carpets and exterior windows	No
	But we have great resources for referrals

# WET CLEANING TECHNIQUE



- We use a technique called **Wet Cleaning**. In comparison think of sanitizer "vs" properly washing your hands. Imagine licking your finger after using sanitizer. Does it get under your nails and full coverage? **Dry Cleaning** and sanitizer are helpful but washing your hands and **Wet Cleaning** is best. That's what we do! We kill germs so you don't have too. The hot bubbly water infused with antibacterial dish soap and all propose cleaning solution breaks down debris and germs while constantly rising cloth to insure we don't spread germs and leave the surface rinsed free of anything harmful.
- Other company's maybe using **Dry Cleaning** which never is rinsing away chemicals or germs. As well as the cloth is never clean which creates cross contamination.

**DO WE WANT THE BEST RIGHT NOW?**

Why choose  
Integrity  
Cleaning ?



# FORMS

Date: \_\_\_\_\_ Call Taker: \_\_\_\_\_

Are You a Real Estate Agent

Are you a certified preferred realtor? \_\_\_\_\_

If a you're a Real Estate Agent, are you personally accepting full financial reasonability \_\_\_\_\_ Stop! If Not Please have Homeowner Call Us Back

## House Detail

1. Square Footage \_\_\_\_\_
2. Condition of home 1-5 Rating \_\_\_\_\_ (5\* best)
3. Last Time Professionally Cleaned in months or years \_\_\_\_\_
4. How Many Years Have You Lived in Your Home \_\_\_\_\_
5. How Many Pets Do You Own and Type \_\_\_\_\_
6. Are You a Rent or Homeowner \_\_\_\_\_
7. Do you have wood blinds \_\_\_\_\_

## Estimation Pricing

1. **A. MOVE-OUT ONLY** Square Footage \_\_\_\_\_ Times 4 Divided By 1000 = \_\_\_\_\_ Hours

**A. DEEP CLEANING OR MARKET PREP ONLY** Square Footage \_\_\_\_\_ Times 3 Divided By 1000 = \_\_\_\_\_ Hours

**B.** Add one hour for rating of 4\*, add two hours for rating 3\*, add three hours for a rating 2\* and add four hours for 1\* rating \_\_\_\_\_

**C.** Take away one hour if have had professionally cleaning done in the last 9-6 months. \_\_\_\_\_

**D.** Add one hour per pet \_\_\_\_\_

**E.** Add one hour per 5 years they have lived in the home \_\_\_\_\_

**F.** Add one hour for blinds \_\_\_\_\_

**G.** Take an away one hour for home owner's \_\_\_\_\_

Total Hours X Times \$40 an Hour Plus \$10.00 Product Fee (\$35.00 preferred realtor), = \_\_\_\_\_

2. All Client must pay the day of services! How will you be paying cash, Check, or Venmo \_\_\_\_\_ We will need a \$50.00 deposit today?

# DEEP CLEANING TASK LIST

- Deep cleaning bathrooms \_\_\_\_\_
- Deep kitchen including all appliances inside and out and underneath \_\_\_\_\_
- Fans- \_\_\_\_\_
- Touch walls \_\_\_\_\_
- Light fixtures \_\_\_\_\_
- Window and door tracks \_\_\_\_\_
- Blinds \_\_\_\_\_
- Windows \_\_\_\_\_
- Vents \_\_\_\_\_
- Doors \_\_\_\_\_
- Baseboards- don't forget inside the closets \_\_\_\_\_
- High and low heavy dusting with high shine \_\_\_\_\_
- Vacuum, off any couches and clean underneath and inside \_\_\_\_\_
- Touch up picture glass frames \_\_\_\_\_
- Clean all banister and railings and stairs. \_\_\_\_\_
- Legs of tables and tools deep cleaned \_\_\_\_\_
- Carpet edging \_\_\_\_\_
- Perfect vacuum marks \_\_\_\_\_
- Deep scrub of all hard floors \_\_\_\_\_
- Light plugs and switches \_\_\_\_\_



**Welcome to Our Team and Thank  
You for Your Time**